

Your trustful
node



UTEKO

WORLD OF AUTOMATION



Welcome to the World of Automation



UTECO is a technical equipment provider in the field of automation with expertise in industrial, marine applications and infrastructure projects.

The company holds strong position with **6 Business Units**:

UTECO SENSOR
PRODUCTION / **USP**

MEASUREMENT &
INSTRUMENTATION / **M&I**

AUTOMATION
POWER & MOTION / **APM**

CABLES &
COMPONENTS / **C&C**

ELECTRIFICATION -
RENEWABLE - STORAGE / **ERS**

SERVICES / **SRV**

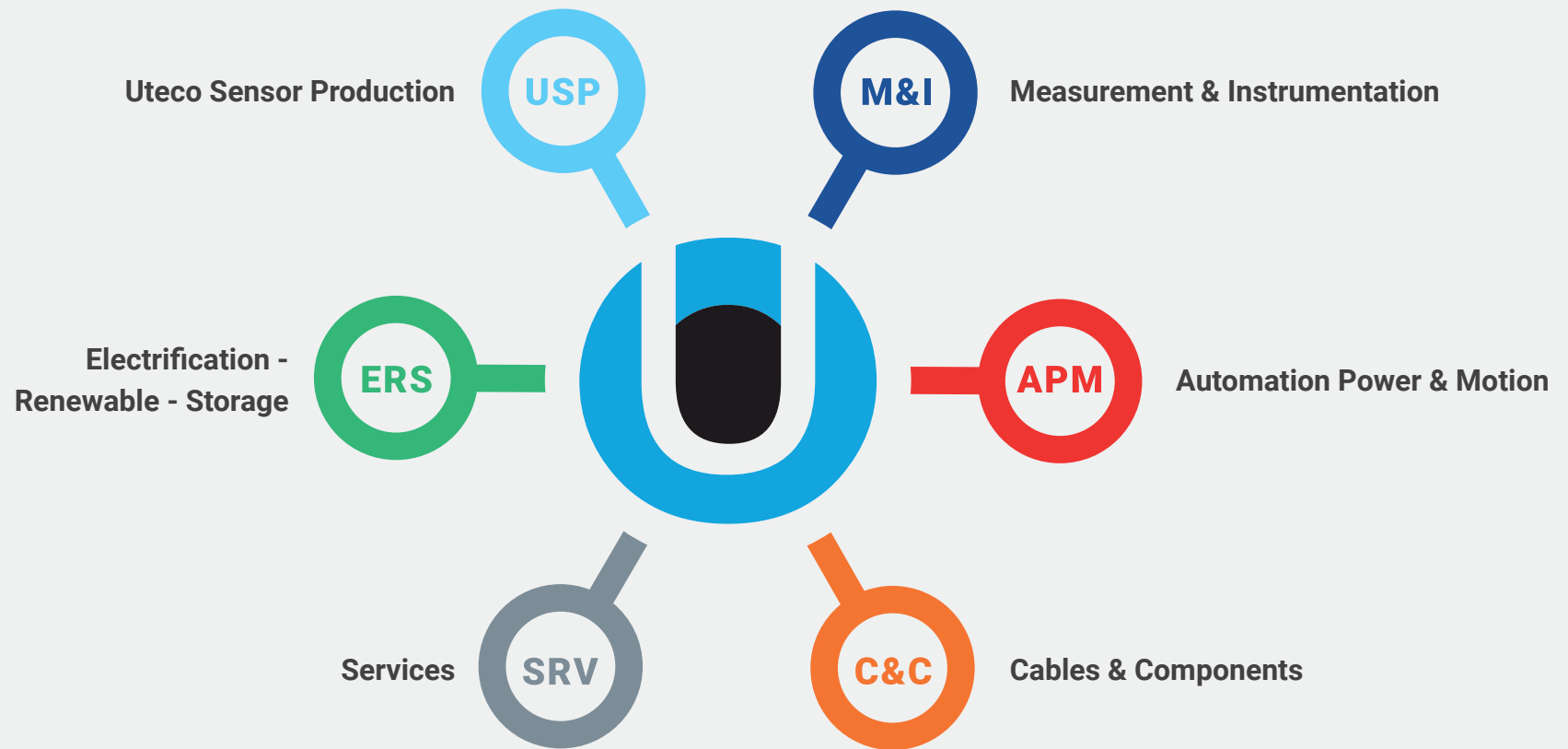
Continuing a history of 50 years of leadership, experience, and vast knowledge in manufacturing sensors for temperature and level, **UTECO** is driven and underpinned by a commitment to technological innovation, green energy, and passion for excellence.

We exclusively represent leading brands that meet customers' needs for specialized products such as sensors, instrumentation and process control, power automation systems and special cables by providing reliable and sustainable solutions.

Sustainability is at the heart of our company's strategy, we are making the most of our effort to leave our positive footprint on the planet through our responsible operations by offering solutions along the entire value chain.

Following our purpose and leveraging our strong position and expertise in the market, we aim to create superior value for all our stakeholders by pushing the boundaries of technology in everything we do.

Business Units



At a Glance



50+ Years
Experience & Reliability



6 Business
Units



Sales in
35+ Countries



Leading position in
Sensors Production



50.000
Products



1.400
Clients



60+
Employees



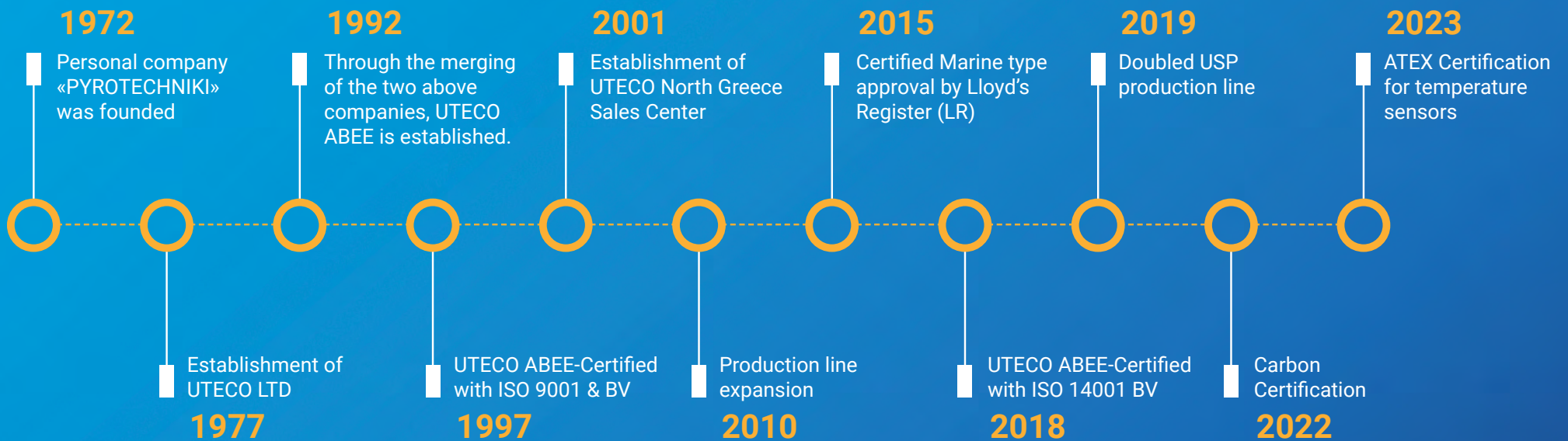
2 Branches
Athens | Thessaloniki



Members of
**HEMEXPO, WIMA,
SEKPY, SEV**



Our Journey

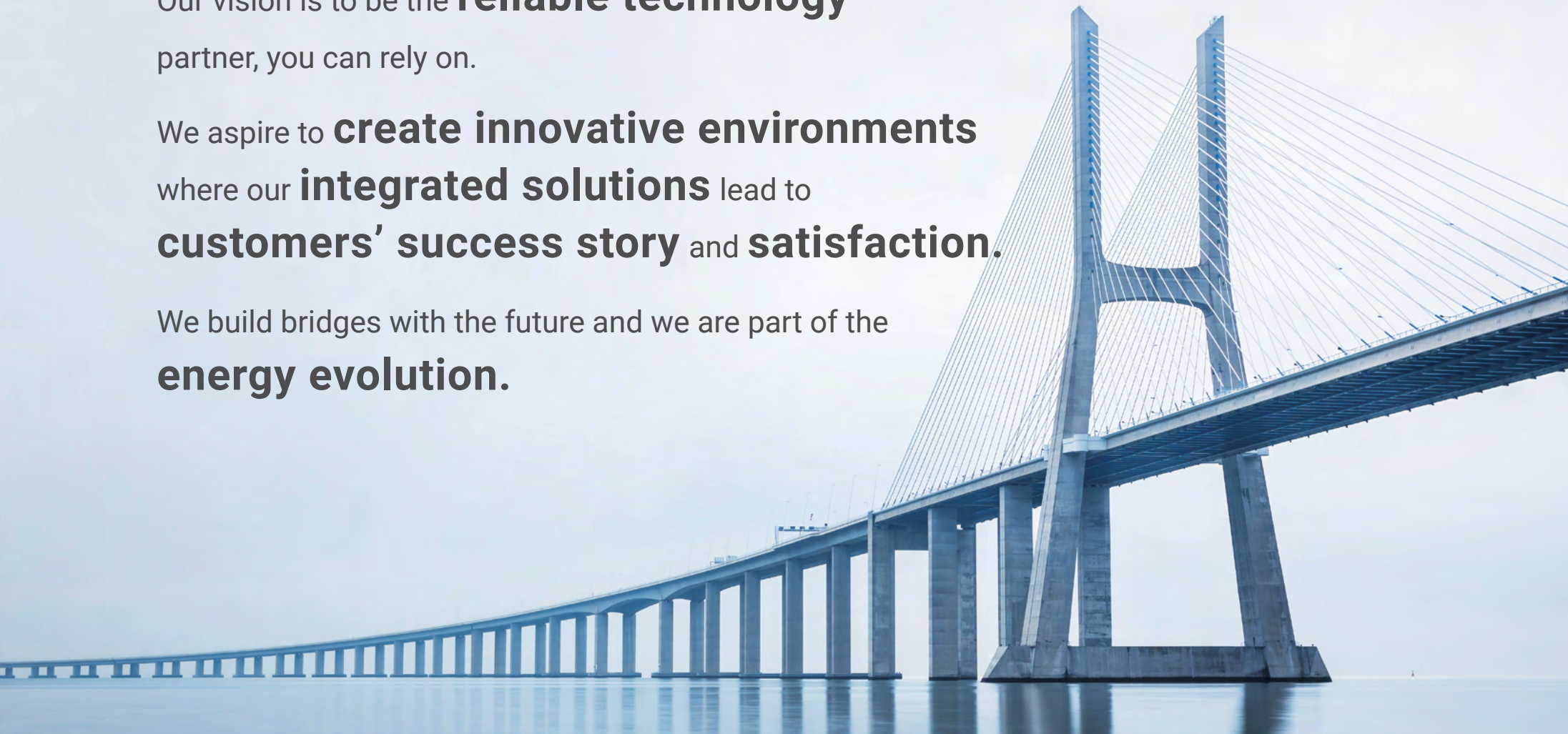


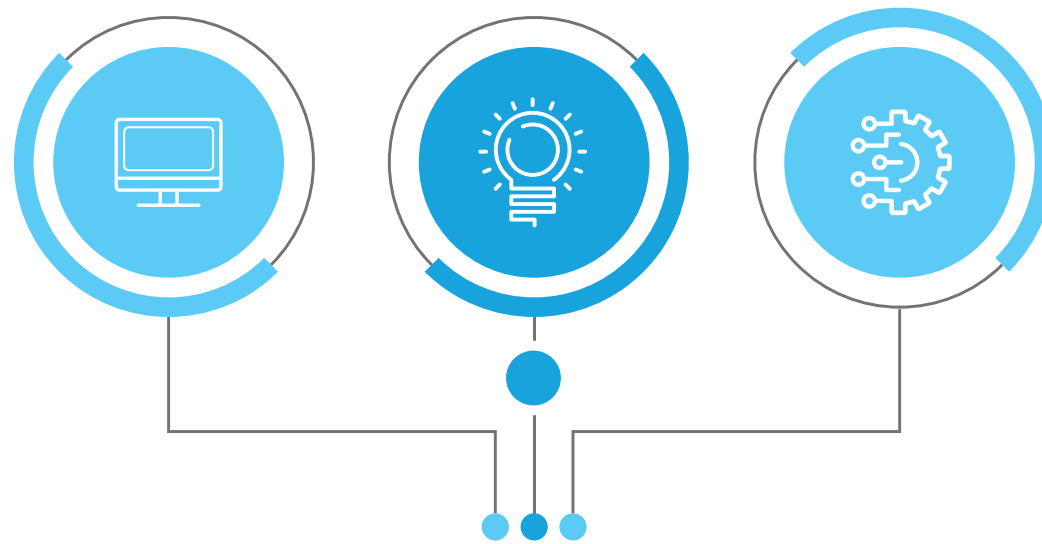
VISION

Our vision is to be the **reliable technology** partner, you can rely on.

We aspire to **create innovative environments** where our **integrated solutions** lead to **customers' success story** and **satisfaction**.

We build bridges with the future and we are part of the **energy evolution**.





MISSION

At **UTEKO** we believe **automation is a prerequisite to evolution.**

Since our company's inception, we have been committed discovering new ways to improve and develop our customers' processes with our products, by foreseeing & sharing know-how for the upcoming technological demands.

We've been pioneers and innovators for over 50 years – we plan to continue doing that and always be **your trustful node.**

VALUES

We are driven by **AGILITY & INTEGRITY.**

We believe in **TEAMWORK & COMMITMENT.**

We will be part of the **EVOLUTION.**



Fields of applications






UTECO SENSOR PRODUCTION **USP**

The name of UTECO is strongly related with the manufacturing of temperature sensors.

With over 50 years of leadership and experience, we study, design, and **manufacture sensors for all applications**, by ensuring accuracy, **reliability**, customization, and a long-life cycle in the world's most widely used type of measurement. We focus on creating an ever-increasing footprint in the **global automation market**.

We invest in state-of-the-art equipment, expansion of our facilities and constant improvement of production processes.

 Ideal for Industrial, Marine, Infrastructure, Laboratories, Renewable & Defence Applications



1.000.000+
Sensors sold



4.000+
Customized sensors



Market Leader in Greece

50+

years of vast know how in sensor production



Customized solutions for OEMs



Technological Innovation based on our R&D

CATEGORIES

- Temperature Sensors
- Level Switches
- Pockets-Thermowells
- Temperature Transmitters
- Special Construction

Certified by:   



MEASUREMENT & INSTRUMENTATION

M&I



300+
Units of
Measurement



25+
Representative
firms



**IoT
Ready**



Energy
Monitoring &
Management

The Measurement & Instrumentation (M&I) business unit specializes in providing integrated solutions for measurement, recording and control for every application.

UTEKO exclusively represents global brands creating reliable products covering customers' demanding needs. Our success lies in our values for **uncompromising quality** combined with our **long-term experience** and vast knowledge.

CATEGORIES

- Transmitters & Switches: (Pressure-Level-Temperature -Humidity-Flow)
- Liquid Analysis
- Controllers, Indicators
- Paperless & Recorders
- Signal Conditioners
- Electrical Transducers
- Power Quality Monitoring & Analysis
- ATEX Approved Instrumentation & Explosion Protection
- Electropneumatic Automation
- Wireless Solutions
- Non-Contact Measuring Systems
- Proximity & Photoelectric Sensors
- Inclination, Position, Distance Sensors
- Meteorological Sensors & Weather Stations
- Safety Light Curtains



AUTOMATION POWER & MOTION **APM**

Our technology performance is always ahead.

UTEKO's full product portfolio of Automation Power & Motion (APM) business unit can meet all industrial needs, specializing in factory automation, infrastructure projects and shipping applications.

As exclusive distributor of **Mitsubishi Electric** Factory Automation division, we build complete automation solutions by providing high-quality products, combining our experience and vast know-how.



2.000+
PLC sold



20.000+
Inverters
sales



OEM
Packages



Exclusive distributor Greece&Cyprus

No.1
Servo
Manufacturer

No.2
PLC
Manufacturer

No.3
Inverter
Manufacturer

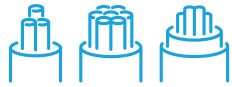


CATEGORIES

- LV & MV VFD for AC Motors
- Soft Starters
- LV Switchgear
- PLC
- Servo
- HMI
- Robots
- SCADA
- CNC
- IPC
- DCS
- Integrated Solutions:
 - Condition Monitoring
 - Data Centers

CABLES & COMPONENTS

C&C



Stock
Availability



Logistic Excellence
Cutting, Labelling, Packaging,
Delivery Worldwide within 1day



High Quality
European
Manufacturers



Premium Services
Frame Order, Copper Hedge,
Vendor Managed Inventory
(VMI), Delivery Planning, Cables
& Components Packages

UTEKO's Cables & Components (C&C) business unit secures the accurate transmission of your data.

We provide innovative solutions for every application, implementing the right type of cable out of our broad portfolio.

Our expertise relies on customizations to any special requirements of our customers, always in compliance to all International Standards.

We have a large number of products in stock delivered, made-to-measure, within few hours.

CABLES CATEGORIES

- Marine
- Crane
- Thermocouple
- Cable Accessories
- High Temperature
- Defence Cables
- Instrumentation



ELECTRIFICATION - RENEWABLE - STORAGE **ERS**

UTECO remains loyal to its vision of looking forward to cutting edge technologies by making a positive impact on every industry.

Our ERS business unit encompasses EV charging solutions for fast charging stations with reliable and robust connectivity, PV Inverters and BESS systems, facilitating higher levels of renewable energy on every application.

Together with **POWER ELECTRONICS** we support sustainability by combining expertise and the vision for a greener future.

CATEGORIES

- DC Chargers (30-360kW)
- Battery Energy Storage Systems
- Inverters for Renewable Energy Applications
- PV Inverters
- Electric Propulsion



NB Station
Modular technology



Smart Power Balance
& Fleet Management

Standalone Chargers
from 30kW to 240kW

Modular Chargers
from 60kW to 1440kW

NB Charger App



SERVICES

SRV



Certified
Service Center



Annual
programs training



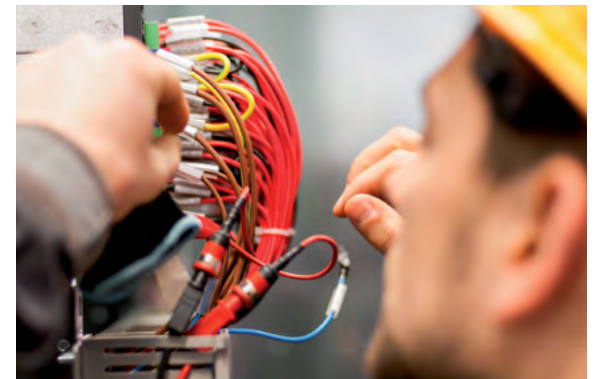
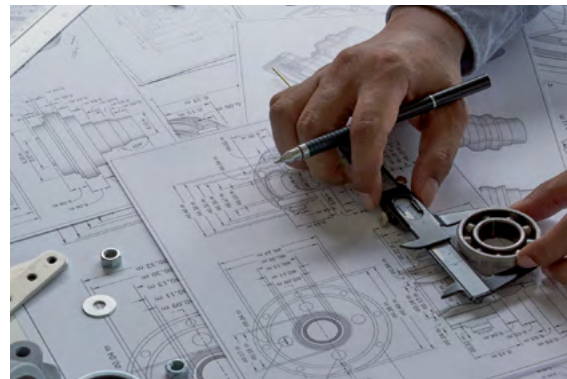
Customized
trainings
upon customer's
request



Specialized
Group
of 6 engineers

UTEKO's top priorities is to ensure smooth deployment of the products and services we provide to our customers.

Our Technical Services Division's main priority is providing responsible and professional quality service and support excellence by exceeding our customers' expectations.



Represented Firms



Temperature Sensors

- Thermocouples (K, J, T, E, N, R, S, B etc)
- Resistance Thermometers (Pt 100, Pt 1000 etc)
- Thermistors
- Accessories for the above

Level switches

- Conductive
- Magnetic Float



- LV VFD for AC Motors
- LV Switchgear
- PLC
- Servo
- HMI
- Robots
- SCADA
- CNC
- IPC
- DCS
- Integrated Solutions: (Condition Monitoring, Data Centers)



- Controllers, Power Units, System/Recording Technology
- Analytical measurement
- Pressure instruments
- Thermostats and Dial thermometers
- Transducers for temperature & Humidity
- Flowmeters



- Energy Measurement
- Electronic kWh-meters
- Peak demand systems & data loggers
- Power Factor Correction
- Active & passive harmonic filters
- Software



- Optical elements sensors for industrial applications
- Products for Safety at Work
- Inductive switches
- Identification
- Data transmission/control components



FA

- Proximity Sensors
- Photoelectric Sensors
- Industrial Vision
- Ultrasonic Sensors
- Rotary Encoders



- Weather Sensors
- Weather Stations



Sureté des Procédés Industriels

- Interfaces - Galvanic insulation & Zener barrier
- Transmitters
- Temperature & Pressure switches
- Thermometers & manometers



- Industrial process control systems using radio nuclide & microwave technology
- Level measurements
- Density measurements
- Moisture measurement
- Basis weight determination
- ASH content measurement
- Sulphur & lead analysis



- DC chargers for EV
- PV Inverters
- Battery Energy Storage Systems
- High Power LV/MV Inverters
- Soft Starters

Represented Firms



- Pressure & differential transmitters
- Liquid level transmitters
- Density transmitters
- Liquid interface transmitters
- Flow transmitters (Coriolis, electromagnetic, Vortex, mass)
- Temperature & humidity transmitters
- Analytical instrumentation (PH, Redox, Dissolved Oxygen...)
- Recorders, Indicators, positioners, Controllers, Accessories.



Display instrumentation for use in safe and hazardous areas

- Loop powered indicators
- Fieldbus displays
- Fieldbus indicators
- Serial text displays
- Batch controllers
- Totalisers
- Counter timer tacho clock
- Battery powered clock
- Obsolete products
- Temperature transmitters
- Set point stations
- Digital panel meters
- Sounders & beacons
- Lamps
- Accessories



- Pneumatic controllers & Transmitters
- Temperature & Pressure Recorders
- Positioners
- I/P converters
- Control Valves
- Air Filter Regulator



- Humidity-temperature sensors
- Measuring transducers
- Hygrostats
- Marine cables
- Instrumentation & control cables
- Power cables
- Industrial cables
- Telecommunication cables
- Thermocouple cables



Industrial instrumentation & Laboratory equipments

- Flow
- Level
- Pressure
- Analysis



Level Switches

- Float
- Conductivity
- Magnetic Coupling
- Magnetic Tracking
- Vibration
- Rotary Paddle

Level transmitters

- NON-Contact Microwave/ RADAR
- Microwave Level Transmitter
- Ultrasonic Level Transmitter
- Magnetostrictive
- Hydrostatic & pressure transmitter

Represented Firms



- Ultrasonic flow meters (stationary & portable)
- Flow, Level & Pressure measurement
- Measuring and monitoring water quality
- Data logging and remote control
- Fluids mixing



- **Turbine Flowmeter Oval Gear Flowmeters**
 - Pulsed Meters
 - Mechanical Meters
- **Sanitary Flowmeters**
 - 3A-Sanitary Process
 - Non-3A Pre-Process
- **Precision Flowmeters**



- Point Level Measurement
- Continuous level Measurement
- Dry Flow & Liquid Level Products



- Process calibrators
- Test & Measurement / Portables



- Calibrators
- Ohmmeters
- Load cells



- HART Communicators / calibrators
- Laminar flow elements
- Pressure Gauges
- Flow systems



- Measuring instruments
- Analogue Panel Meters
- Electrical Transducers
- Safety testing devices
- Multi-function indicating instruments
- Analogue display with stepper motor
- Bar graph displays
- Current- and Voltage Transformers



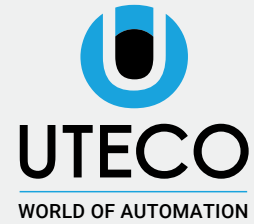
- Level control
- Leakage detection
- Detection of moisture
- Limit switches



- Standard cable glands
- EMV cable glands
- Ex cable glands
- Pressure Balance Elements
- Protective hosing systems
- Enclosure Systems
- Accessories



- **Position Sensors**
 - Cable Actuated
 - Tape Actuated
 - Magnetic Scale
 - Magnetostrictive
- **Angle Sensors**
 - Magnetic absolute Singleturn
 - Magnetic incremental
 - Potentiometer based AWS
- **Tilt Sensors**



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✉ uteco@uteco.gr
🌐 www.uteco.gr

5-7, M. Mavrogenous Str.,
PC 185 42 Piraeus, Greece
T +30 211 1206 900

14, Lazarou Tsami Str.,
PC 543 52 Thessaloniki, Greece
T +30 211 1206 950

